

BankSA Transaction, Savings and Investment Accounts – accounts no longer offered.

Fees and charges and how to minimise them

Effective Date:
1 March 2010

Important Note:

Information in this booklet is current as at the date of this booklet but may change from time to time. We will give you notice of changes as set out in the Terms and Conditions applying to your Account.

Nearly all financial services provided by us will be “input taxed” under GST. This means that GST of 10% will not be added to the fee/charge for that service. There are a few services we provide which will be subject to GST of 10%. In these circumstances, GST of 10% has been included in the fees and charges for these services. Where applicable, the fees stated are GST inclusive.

Introduction

This booklet sets out the fees and charges that apply to the accounts listed in Part A, as well as the special services listed in Part B. We may introduce new fees and change existing fees from time to time. Where the new or changed fees relate to an Account, we will give you notice in accordance with the Terms and Conditions of your Account.

This booklet does not contain all of the Terms and Conditions that apply to you. Further Terms and Conditions (including the meaning of defined terms) are set out in:

- the booklet “BankSA Transaction, Savings and Investment Accounts – accounts no longer offered. Banking Services Terms and Conditions and General Information”; and
- any notice we give you about current interest rates that apply to your Account.

Further information about our products and services is available by visiting our website **banksa.com.au**

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Part A – Account fees and charges

Table 1 – Summary of fees: Transaction, Savings and Investment Accounts – accounts no longer offered

Fee Description These fees are payable to BankSA	Further details	Investment Savings Account	Gold Cash Management Account	Portfolio Cash Management Account	Freedom Plus Account	School Saver Account	Simply Freedom Account
Account fees							
Account service fee per month	Clause 2.1	\$6	\$6	\$6	\$7	Nil	\$6
Minimum monthly balance required to avoid Account service fee		\$5,000	\$5,000	\$5,000	N/A	N/A	N/A
Transaction fees – where a relevant Free monthly withdrawal allowance applies, these transaction fees are payable per transaction after the allowance has been exceeded							
Internet Banking	Clause 2.2	\$0.20	\$0.20	Free	Free	Free	Free
Phone Banking	Clause 2.3	\$0.20	\$0.20	Free	Free	Free	Free
Visa Debit transactions	Clause 2.4	Free*	Free*	Free*	Free*	N/A	N/A
BankSA/ St.George/Westpac ATM (in Australia)	Clause 2.5	\$0.60	\$0.60	\$0.60	Free	Free	Free
EFTPOS	Clause 2.6	\$0.60	\$0.60	\$0.60	Free	Free	Free
Electronic Agency	Clause 2.7	\$0.60	\$0.60	\$0.60	Free	Free	Free
Cheque	Clause 2.8	N/A	\$0.60	\$0.60	N/A	N/A	Free
Staff assisted	Clause 2.9	\$2.50	\$2.50	\$2.50	Free	Free	Free
Transaction allowances (transaction fees are charged when Free monthly transaction allowances are exceeded)							
Free monthly withdrawal allowance (for eligible transaction fees)	Clauses 3.1 to 3.3	3	5	5	Unlimited	Unlimited	Unlimited
Maximum number of Staff assisted transactions included in Free monthly withdrawal allowance Free Collections items each month	Clause 3.4	1	2	5	Unlimited	Unlimited	Unlimited

Table 1 – Summary of fees: Transaction, Savings and Investment Accounts – accounts no longer offered continued

Fee Description These fees are payable to BankSA	Further details	Investment Savings Account	Gold Cash Management Account	Portfolio Cash Management Account	Freedom Plus Account	School Saver Account	Simply Freedom Account
Free Collections items each month	Clause 3.1	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited	Unlimited
Transaction fees – Free monthly transaction allowances do not apply to these fees							
Direct Debit	Clause 2.10	\$0.20	\$0.20	\$0.20	Free	Free	Free
Periodical Payment	Clause 2.12	\$4	\$4	\$4	\$4	\$4	\$4
Overseas Cash Withdrawal (including overseas ATM withdrawal)	Clause 2.13	\$5	\$5	\$5	\$5	Free	\$5
BankSA / St. George ATM Mini transaction history	Clause 2.15	\$0.20	\$0.20	\$0.20	\$0.20	Free	\$0.20
Frequent Statement (per month)	Clause 2.14	\$2	\$2	\$2	\$2	Free	\$2
Foreign Currency Conversion	Clause 2.16	2.5%	2.5%	2.5%	2.5%	2.5%	2.5%
Collection item	Clause 2.18	Free	Free	Free	Free	Free	Free

* Merchants may charge a fee for Visa Debit transactions

Table 2 – Fee exemptions: Transaction, Savings and Investment Accounts – accounts no longer offered

Description	Further details	Investment Savings Account	Gold Cash Management Account	Portfolio Cash Management Account	Freedom Plus Account	School Saver Account	Simply Freedom Account
Fee exemptions							
Exemptions available on a single Account for customers with a disability	Clause 3.5	x	x	x	x	x	✓
Free periodical payments between BankSA /St.George accounts	Clause 2.12	✓	✓	✓	✓	✓	✓

Table 3 – Summary of fees: Business Accounts – accounts no longer offered

Fee Description These fees are payable to BankSA	Further details	Business Cheque Account (Non-Interest Bearing)
Account fees		
Cheque Account Keeping Fee per month		\$6.50
Rebate		Rebate of Cheque Account Keeping Fee, Excess Transaction Fees and Collection Items for Every \$500 of minimum monthly credit balance maintained in the account in the calendar month. \$1.50 rebate of per month of those fees and charges payable.
Transaction fees – where a relevant Free monthly withdrawal allowance applies, these transaction fees are payable per transaction after the allowance has been exceeded		
Internet Banking	Clause 2.2	Withdrawal – \$0.20 Deposit – \$0.10
Phone Banking	Clause 2.3	Withdrawal – \$0.20 Deposit – \$0.10
BankSA/ St.George/ Westpac ATM (in Australia)	Clause 2.5	Withdrawal – \$0.20 Deposit – \$0.10
EFTPOS	Clause 2.6	\$0.40
Electronic Agency	Clause 2.7	Withdrawal – \$0.20 Deposit – \$0.10
Express deposit	Clause 2.17	\$0.80
Direct Credit	Clause 2.11	\$0.10
Direct Debit	Clause 2.10	Free
Cheque	Clause 2.8	Withdrawal – \$0.40 Deposit – \$0.10
Staff assisted	Clause 2.9	\$0.80
Collection item	Clause 2.18	\$0.50
Transaction allowances (transaction fees are charged when Free monthly transaction allowances are exceeded)		
Free monthly withdrawal allowance (for eligible transaction fees)	Clauses 3.1 to 3.3	15
Maximum number of Staff assisted transactions included in Free monthly withdrawal allowance	Clause 3.4	15
Free Collection items each month	Clause 3.1	15

Table 3 – Summary of fees: Business Accounts – accounts no longer offered *(continued)*

Fee Description These fees are payable to BankSA	Further details	Business Cheque Account (Non-Interest Bearing)
Transaction fees - Free monthly withdrawal allowances or rebate allowance do not apply to these fees		
Direct debit	Clause 2.10	Free
Periodical payment	Clause 2.12	\$4
Overseas Cash Withdrawal (including overseas ATM withdrawal)	Clause 2.13	\$5
ATM Mini transaction history request	Clause 2.15	\$0.20
Frequent Statement (per month)	Clause 2.14	\$2
Foreign Currency Conversion	Clause 2.16	2.5%

1 General

- 1.1 Where you have an Account listed in Table 1 at the front of this booklet, Part A of this booklet forms part of the Terms and Conditions applying to your Account.
- 1.2 From time to time, we may waive fees normally payable on your Account. We usually tell you the period for which any fee waiver applies.
- 1.3 Where we do not charge a fee that we are entitled to charge, this will not constitute a waiver of our right to charge that fee.

2 Further details about our account fees and charges

2.1 Account service fee

The Account service fee is charged once in each month and is debited to your Account on the last day of each month.

Where a minimum monthly balance to avoid the Account service fee applies to your Account, the Account service fee will not be charged for each month in which the balance of your Account does not fall below the minimum required to avoid the Account service fee.

If there is an overdraft facility on your Account, additional account administration or service fees may be payable under your credit contract and charged to your Account. Please refer to your credit contract for further information about these fees.

2.2 Internet Banking

If the Internet Banking transaction fee is payable, it is charged for transfer withdrawals, including BPAY® transactions. The fee is charged on

the last day of the month in which the transaction occurred. For accounts where Internet Banking transactions are fee-free, they will count towards your Free monthly withdrawal allowances. If the Free monthly withdrawal allowance is exceeded, a fee will be charged for each Internet Banking transaction in excess of the allowance.

2.3 Phone Banking

If the Phone Banking transaction fee is payable, it is charged for transfer withdrawals, including BPAY transactions, but excluding Staff assisted transactions. The fee is charged on the last day of the month in which the transaction occurred.

For accounts where Phone Banking transactions are fee-free, they will count towards your Free monthly withdrawal allowances. If the Free monthly withdrawal allowance is exceeded, a fee will be charged for each Phone Banking transaction in excess of the allowance.

2.4 Visa Debit transactions

A Visa Debit transaction is:

- a purchase transaction made using your Visa Debit Card where you press the “CR” button at a point-of-sale terminal (if you do not press the “CR” button, the transaction will be an EFTPOS transaction); and
- a transaction where you use the card number to purchase or pay for goods or services over the phone or Internet.

Visa Debit transactions are free, but count towards your Free monthly withdrawal allowance.

The merchant may charge a fee for Visa Debit transactions as a surcharge for accepting payment by card. Such fees are merchants' fees. They are not BankSA fees.

2.5 *BankSA/St.George/Westpac ATM*

Where the BankSA/St.George/Westpac ATM transaction fee is payable, it is charged for:

- a withdrawal or balance enquiry using a BankSA/St.George/Westpac branded ATM in Australia;
- a transfer using a BankSA/St.George branded ATM; and

BankSA/St.George/Westpac ATM transaction fees are charged on the last day of the month in which the transaction occurred.

2.6 *EFTPOS*

Where the EFTPOS transaction fee is payable, it is charged for an EFTPOS transaction other than transactions undertaken on an EFT Terminal at an Electronic Agency. The fee is charged on the last day of the month in which the transaction occurred.

2.7 *Electronic Agency*

Where the Electronic Agency transaction fee is payable, it is charged for:

- a withdrawal or transfer using an EFT Terminal at an Electronic Agency;
- The Electronic Agency transaction fee is charged on the last day of the month in which the transaction occurred.

2.8 *Cheque*

Where the Cheque fee is payable, it is charged for each withdrawal relating to a cheque drawn on your Account. The fee is charged on the last day of the month in which the cheque withdrawal is debited to your Account.

2.9 *Staff assisted*

Where the Staff assisted transaction fee is payable, it is charged for:

- a withdrawal or transfer conducted through BankSA/St.George staff;
- cashing a cheque at a BankSA/St.George branch

The Staff assisted transaction fee is charged on the last day of the month in which the transaction occurred.

2.10 *Direct Debit*

Where the Direct Debit fee is payable, it is charged for a transfer of funds from your Account drawn under a direct debit request you gave another person. The fee is charged on the last day of the month in which the transaction occurred.

2.11 *Direct Credit*

The Direct Credit fee is payable for a deposit to your Account by direct credit. The fee is charged on the last day of the month in which the transaction occurred.

2.12 *Periodical Payment*

The Periodical Payment fee is payable for a transfer of funds that we make on a regular basis at your request from your Account to another specific account. The fee is charged at the time

the transaction occurs.

Periodical payments to another account held with BankSA or St.George are free.

2.13 Overseas Cash Withdrawal

The Overseas Cash Withdrawal transaction fee is payable for a withdrawal of cash conducted outside Australia, including cash withdrawals using an ATM located outside Australia. The fee is charged on the last day of the month in which the transaction occurred.

This fee is in addition to any Foreign Currency Conversion Fee (see below).

2.14 Frequent Statement

Where the Frequent Statement fee is payable, it is charged for each additional statement provided to you in a month. The fee is charged on the last day of the month in which the additional statement is provided.

2.15 ATM Mini Transaction history request

Where the ATM Mini Transaction history request fee is payable, it is charged for obtaining a list of recent transactions using a BankSA/St.George branded ATM or electronic agency. The fee is charged at the time the transaction occurs.

2.16 Foreign Currency Conversion

The Foreign Currency Conversion fee is payable for any transaction that involves the conversion of an amount of foreign currency into Australian Dollars. The fee is charged at the time the transaction is processed to your Account.

The fee will be shown on your Account statement separately to the transaction amount.

2.17 Express Deposit

Where the Express Deposit fee is payable, it is charged for cash and non-cash deposits to be made to your Account by use of:

- a tamper evident bag BankSA/St.George provides and which is deposited in an express deposit box located in selected BankSA/St.George branches; or
- an express deposit envelope which is deposited in an express deposit box located in selected BankSA/St.George branches.

The Express Deposit fee is charged on the last day of the month in which the transaction occurred.

2.18 Collection item

Where the Collection item fee is payable, it is charged for a cheque or merchant envelope deposit. The fee is charged on the last day of the month in which the transaction occurred.

Each cheque and merchant envelope deposit made at the one time is counted as a separate collection item. For example, five cheques deposited at the one time are counted as five collection items.

A Collection item fee is charged in addition to a fee for the deposit. For example, if you deposit five cheques at a branch at the one time, you may incur a Collection item fee for each cheque as well as a fee for a Staff assisted transaction.

3 Further details about our transaction allowances and fee exemptions

Transaction allowances

- 3.1 Many Accounts have a Free monthly withdrawal allowance or Free monthly transaction allowance.

These transaction allowances may include a limit on the number of Staff assisted transactions that can be included in the allowance.

The Staff assisted transaction limit is not in addition to your Free monthly withdrawal or transaction allowance. The limit is part of the allowance.

- 3.2 You are charged a fee for each transaction that is not included in your Free monthly withdrawal or transaction allowance, or that is in excess of your allowance.
- 3.3 The tables in this booklet set out the transactions that count towards the Free withdrawal/transaction allowance on your Account.

Each month we examine the transactions made on your Account in sequential order to work out the transactions that are covered by your Free withdrawal or transaction allowance for that month.

- 3.4 Some Accounts have limits on the number of free Staff assisted transactions in the Free monthly withdrawal or transaction allowance. You may use up the Free monthly withdrawal or transaction allowance on your Account before you make any Staff assisted transactions. If so, a fee will be charged for each Staff assisted

transaction on your Account in that month.

3.5 Customers with a disability

Customers who rely on branch services because a disability prevents them from using electronic services may apply to be exempt from paying certain transaction fees on:

- one Simply Freedom Account.

At any one time, a customer can only have one account with transaction fees waived on this basis.

Customers who feel that they meet this criteria must apply at a BankSA branch and provide proof of eligibility (for example, a Disability Support Pension card).

4 Government charges on accounts

- 4.1 Statutory government charges may apply to your Account from time to time.
- 4.2 If any government charges apply to your Account, they are charged directly to your Account in accordance with the Terms and Conditions applying to the Account.
- 4.3 If you do not provide your Tax File Number, BankSA is required to deduct withholding tax from any interest payable to you and forward it to the Australian Government.

5 Fees for services relating to accounts

Unless noted otherwise, all fees and charges for the following account services are debited to your Account at the time the transaction or event occurs.

Account service	Amount
Bank Cheque • Requested using Internet Banking	\$6.00
Overseas telegraphic transfer (<i>plus overseas bank charges</i>) • Requested using Internet Banking	\$20.00
Cancellation and return of funds (<i>plus overseas bank charges</i>) • Requested using Internet Banking	\$25.00
Trace on telegraphic transfer (<i>plus overseas bank charges</i>) • Requested using Internet Banking	\$25.00
Periodical payment, direct debit or outward cheque dishonour fee: • Concession Account	\$8.00
• Other Accounts	\$9.00
Payment honour fee - payable for each transaction that: • overdraws your Account or increases the amount already overdrawn; • is a withdrawal against uncleared funds; or • exceeds the available funds in the account at the time of the transaction. The fee is debited to your Account on the first business day after the event occurs: • Concession Account	\$8.00
• Other Accounts	\$9.00
Stopping payment on a cheque at your request (single cheques, or multiple cheques in the same sequence) • Staff assisted	\$15.00
• Requested using Internet Banking or Phone Banking	\$8.00
Alerts Services • SMS Alert Fee (Usage Fee applying per SMS to all SMS Alert Services)* • Email Alert Fee	\$0.25^ Free
• Dishonour Alert Facility Fee (Subscription fee charged monthly)	\$2.00
Trace and Recall fee payable per trace or recall when you request a trace or recall on an electronic third party transfer or BPAY transaction	\$16.00
Inward telegraphic transfer (plus overseas bank charges) • Pension paid to a nominated Retirement Access Plus account	Free
• Otherwise credited to an Account	\$15.00
• All other Inward telegraphic transfers	\$38.00
Garnishee fee • Supreme Court	\$20.50
• District	\$20.50
• Local Court	\$14.00
Multiple credits (includes payroll credits). Payable per credit: • Cheque drawn on BankSA account	\$1.50
• Cheque drawn on other institution per credit	\$5.00
Direct Entry Payments via Business Banking Online charged per transaction with a direct entry file	\$0.25

^ Charged on the last day of the month in which the SMS Alert is sent.

Part B – charges for special services

Fees for general banking services

The following fees and charges are payable for banking services that are not related to your account. This Part B does not form part of the Terms and Conditions of your Account or any Payment Service. Unless noted otherwise, all fees and charges for the following special services are debited to your Account at the time the transaction or event occurs.

Payment Services

<p>Bank Cheque (staff assisted)</p> <ul style="list-style-type: none"> • Issue for BankSA customer (other than a bank cheque requested using Internet Banking, see Fees for Account Services above) <i>(Fee does not apply when cheque is drawn directly from a Fixed Term account in customer's name within grace period)</i> • Issue for non-BankSA customer • Bank Cheque Repurchase • Bank Cheque Replacement 	<p>\$10.00</p> <p>\$15.00</p> <p>\$15.00</p> <p>\$25.00</p>
<p>Deposit/transfer to another financial institution other than a direct debit (you must provide a deposit slip provided by the other financial institution).</p> <ul style="list-style-type: none"> • Customer • Non-customer 	<p>\$5.40</p> <p>\$10.50</p>
Real Time Gross Settlement (RTGS) fee per successful transfer	\$35.00
Trace on Real Time Gross Settlements	\$27.00
Bill Payment/transfer to other account when request made by phone or fax	\$5.40
Bills for Collection – closing an account on advice from other bank	\$5.40
<p>Coin Handling fee</p> <p>Customers:</p> <ul style="list-style-type: none"> • Sorted and Bagged • Unsorted and Unbagged <p>Non-Customers:</p> <ul style="list-style-type: none"> • Sorted and Bagged • Unsorted and Unbagged 	<p>Nil not accepted</p> <p>10% of amount not accepted</p>
Change supplied (per bag/roll)	<p>\$0.50 (min \$2.00)</p>
Inward cheque dishonour for business accounts (payable whenever a cheque paid into your business account is dishonoured). (If a cheque is deposited to multiple accounts each account will be charged this fee).	<p>\$9.00 per item</p>

Cheque Services

Special clearance on a deposited cheque	\$16.00
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Card Services

Card replacement (within Australia) • All replacements	\$15.00
Card replacement (outside Australia) • All replacements (includes courier cost)	\$52.50
Issue of Deposit Only Card	\$2.20 per card

Document Requests

(Charged per voucher request)

Search Fee <i>A search fee applies to all businesses, trading names or companies opening an account, or to confirm any changes in name, directorship or structure. Where multiple searches are required, then the fee is charged per search.</i>	\$50.00
Duplicate Visa voucher	\$10.50
Copy of deposit or withdrawal slip	\$15.00
Copy of personal or bank cheque after it has been presented	\$15.00
Duplicate account statement (Charge per statement cycle period) • Staff assisted	\$7.50
• Requested using Internet Banking and Phone Banking	\$4.00

Other Services

Certificate of account balances <i>(per certificate)</i>	\$16.00
Audit Certificate • (refer to Miscellaneous Service Fee)	
Bank Guarantee Maintenance fee <i>(charged half-yearly in advance – min \$60.00)</i>	0.75% of guaranteed amount
Miscellaneous Service fee	\$65.00/hr (min \$32.50)
Other than: • Trace of personal or bank cheque after it has been presented (Cheque copy must be obtained first) • Over-the-counter statement	\$35.00 per item \$7.00
Duplicate deposit book	\$4.50 per book
Agent deposit book	\$10.00 per book
Unclaimed monies request	\$7.00 per account
Pay envelopes	\$55.00 per 500

Fees Applicable to Privacy Access Requests

Category On Access Request Form	Applicable Fee
Name/Address Personal Details	• Free (No Charge)
Card Personal Details	• Free (No Charge)
Account Information	<ul style="list-style-type: none"> • Any 1 category = \$15.00 • Any 2 categories = \$30.00 • Combination of 3 or more categories = \$45.00 (the maximum fee for an Access Request)
Loan Credit Information Details	
Personal Correspondence Details	
Other	

Bank Draft Services

Issue of bank draft <i>(regardless of currency or amount)</i>	\$25.00
Repurchase <i>(when draft is presented over counter)</i>	\$20.00
Replacement/stop payment/amendment/refund of bank draft <i>(plus overseas bank charges)</i>	\$38.00
Advise fate/trace on a bank draft <i>(plus overseas bank charges)</i>	\$27.00

Overseas Services

Overseas telegraphic transfer <i>(plus overseas bank charges)</i> • Staff assisted	\$32.00
Amendment to payment details <i>(plus overseas bank charges)</i> • Staff assisted	\$21.00
• Call centre staff assisted	\$15.00
Cancellation and return of funds <i>(plus overseas bank charges)</i> • Staff assisted	\$32.00
Trace on telegraphic transfer <i>(plus overseas bank charges)</i> • Staff assisted	\$27.00

Foreign Currency Services

Foreign currency cheque negotiated <i>(funds held on a 20 business day hold)</i>	
• Single lodgement	\$10.50
• Multiple lodgements (per item)	\$5.40
Pension cheques negotiated <i>(funds held on a 20 business day hold)</i>	Free
Foreign item dishonour fee <i>(plus overseas bank charges)</i>	\$32.50
Foreign item for collection <i>(plus overseas bank charges)</i>	\$40.00
Inward items for collection <i>(items received from overseas bank for collection)</i>	\$40.00
Travellers cheques encashments	
• AUD	\$10.00
• Foreign currency (per currency)	\$10.00
<i>(fee does not apply when funds are deposited directly into customer's account)</i>	
Travellers cheques sales commission charged on sale amount	1.09% of sale (min \$12.00)
Encashment of foreign currency notes	\$10.00
Sale of foreign currency notes <i>(A minimum sale amount of \$250 Australian Dollar or its equivalent)</i>	1.09% of sale (min \$10.00)

Foreign Currency Accounts*

Foreign cheque deposit to foreign currency account	\$32.00
Conversion from/to foreign currency account to/from Australian dollars and credited to BankSA account	\$10.50
Conversion from foreign currency account to Australian dollars and credited to other bank	\$10.50
Account Service Fee	Nil

*Fees apply to special services you obtain in respect of your foreign currency account. Also Government and statutory charges apply.

Trade Finance Fees*

<p>Import Irrevocable Documentary Letter of Credit (DLC) Establishment Fee (per six months or part thereof)</p> <p>Amendment Fee – Increase in amount, extension of expiry date past 6 months from original issuance date.</p> <p>Amendment Fee – No value change/extension</p> <p>Discrepancy Fee</p> <p>Acceptance Commission</p> <p>Drawing Fee (1-3 drawings)</p> <p>Drawing Fee (4th and subsequent drawings)</p>	<p>0.375% of maximum contingent liability (minimum \$100.00)</p> <p>0.375% of face value (minimum \$100.00)</p> <p>\$60.00</p> <p>\$60.00</p> <p>1.50% of face value (minimum \$75.00)</p> <p>Free</p> <p>0.25% of amount drawn (minimum \$50.00) (maximum \$500.00)</p>
<p>Import Collection Commission</p> <p>Extension/Dishonour Fee</p>	<p>0.25% of face value (minimum \$65.00, maximum \$600.00)</p> <p>\$65.00</p>
<p>Export Collection Commission Fee</p> <p>Extension/Re-presentation</p>	<p>0.20% of face value (minimum \$65.00)</p> <p>\$65.00</p>
<p>Export Documentary Letter of Credit (DLC) Negotiation Commission</p> <p>Letter of Assignment</p>	<p>0.20% of face value (minimum \$75.00)</p> <p>\$100.00</p>
<p>Transferable Documentary Letter of Credit Transfer</p> <p>On Presentation under Head DLC</p>	<p>0.40% of maximum transfer liability (minimum \$250.00)</p> <p>0.20% of face value (minimum \$100.00)</p>
<p>Export Negotiations Not Under DLC Negotiation Commission</p> <p>Extension/Re-presentation</p>	<p>0.20% of face value (minimum \$65.00)</p> <p>\$65.00</p>

Trade Finance Fees* (continued)

Stand - by Letters of Credit Establishment Fee	2.50% of face value per 6 months or part thereof subject to negotiation with Trade Finance product specialists. (Minimum 0.75% per 6 months of face value or part thereof, or \$250, whichever is the greater)
Bid/Performance Bonds Establishment Fee	2.50% of face value per 6 months or part thereof subject to negotiation with Trade Finance product specialists. (Minimum 0.75% per 6 months of face value or part thereof, or \$250, whichever is the greater)
Pre/Post Shipment Finance Establishment Fee (over-the-counter)	\$50.00
Rollover Fee	\$50.00

Advantage Package Annual Fee

<ul style="list-style-type: none"> • A fee payable if you are eligible for a BankSA Advantage Package and are receiving the package benefits • The fee is electronically transferred from your Package Fee Paying account on an annual basis • The first payment occurs on the day after settlement of your Advantage Packaged home loan and thereafter on each anniversary date 	\$395.00
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*Out of pocket expenses such as Swift messages, overseas bank charges, telegraphic transfer, courier costs etc may also be payable. These fees will vary and will be advised on an individual transaction basis.

Suggestions on how to avoid or minimise fees

The amount of fees you incur depends largely on the way you bank. At BankSA we would like to help you keep fees to a minimum – or avoid them altogether. It's all in the way you choose to manage your banking.

- **Plan your banking** – if fees for withdrawals apply to your Account, try to limit the number of withdrawals.
- **Use Internet Banking or Phone Banking.**
- **Take advantage of any transaction allowances or fee exemptions that apply to your Account.**
- **Maintain your minimum monthly balance.**
- **Swap your passbook for a card** – where practical, avoid conducting transactions in branches.
- **Simplify your banking** – avoid maintaining multiple accounts.
- **Make sure you're familiar with the fees that may apply.**
- **Check whether you have the most suitable Account for your needs.**

For further information about how to minimise or avoid fees, visit our website banksa.com.au

For further information

Ask at any branch or call BankSA Customer Contact Centre
8am-8pm, 7 days a week on 13 13 76



BankSA

BankSA – A Division of Westpac Banking Corporation ABN 33 007 457 141 AFS Licence 233714.
Different terms and conditions apply to accounts held with St.George Bank. BSA15465A (1/3/10).